

THE HOME OF THE SPECIALIST MORTGAGE

RESIDENTIAL >

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Broker Product Transfer Portal – We'll email you if your clients are eligible 4 months before their fixed rate is ending.



CRITERIA OVERVIEW

LOAN TO VALUE

- Resi purchase to 95%
- Resi remortgage up to 90%
- Completion fees cannot be added to applications over 90%.
- Shared Ownership up to 95% of customers share
- Debt consolidation up to 90%
- Interest only up to 75% / Part and Part up to 95%
- Loans up to £2 million
- Northern Ireland up to 80%
- Right to Buy up to 75% LTV of the open market value

COMPLEX INCOME

- Up to 100% overtime & bonus considered
- Agency workers, Construction Industry Scheme (CIS) contractors, and Zero hour contracts considered

#KENSINGTONDIFFERENCE

- We don't rely on credit scoring, soft footprint search
- No upfront Application fees

SELF-EMPLOYED ➡

- 1 year trading
- Affordability based on latest year's accounts
- Share of net business profits after tax plus salary considered

CONTRACTOR

- Consider less than 12 months with an established CV
- Weekly rate x48

NEW BUILD ➡

- New build house/flat up to 90%
- 5% builder incentive considered
- Own New Rate Reducer mortgage: Exclusive to approved brokers registered with Own New

PRODUCT OVERVIEW

RESI 6 ➡

- Designed for your clients who have had a small blip more than 6 months ago
- CCJs, defaults, payday loans, Debt Management Plans, and credit arrears are all acceptable

RESI 12 ➡

- Designed for your clients who have had a small blip more than 12 months ago
- Available to first time buyers
- CCJs, defaults, payday loans, Debt Management Plans, and credit arrears are all acceptable

HERO ➡

- Up to 5 x income, subject to affordability
- For Armed Forces Personnel, Firefighters, NHS Clinicians (including Nurses & Paramedics), Police Officers & Teachers

PROFESSIONALS ➡

- Up to 6 x income, subject to affordability
- For qualified Actuaries, Architects, Barristers, Chartered accountants, Chartered engineers, Chartered surveyors, Commercial pilots, Dentists, Medical doctors, Solicitors and Veterinary surgeons

FLEXI FIXED FOR TERM ➡

- Fixed rate for duration of mortgage term, from 11 to 40 years
- Affordability based on the fixed term rate, not on a future variable stressed rate
- Available for purchases and remortgages

RIGHT TO BUY ➡

- Up to 100% of discounted purchase price

SHARED OWNERSHIP ➡

- 95% of share LTV options available, subject to affordability
- Available on New Build and existing properties

EKO REWARD MORTGAGE ➡

- Lower rates for clients purchasing or remortgaging properties rated A or B for energy efficiency

TRACKER MORTGAGE ➡

- Another solution to help your clients
- Variable rate Tracker
- Low ERC's: 1% during incentive period

HELP TO BUY

- Help to Buy purchase available in Wales (subject to scheme rules)
- Help to Buy Remortgage in England, Scotland and Wales (subject to scheme rules)

OWN NEW RATE REDUCER ➡

- Lower monthly payments for initial 2 or 5 year fixed period
- Max loan £1.5m up to 85% LTV, £1m up to 90% LTV
- Suitable for FTBs and Home movers
- Eligible new build properties only

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CRITERIA OVERVIEW

LOAN TO VALUE

- BTL Core products up to 80% LTV
- BTL Prime products up to 75% LTV
- Northern Ireland up to 80%
- Maximum £2 million lending with Kensington

BUY TO LET ➡

- No minimum income requirement for owner occupiers
- No maximum age
- First-time buyer, first-time landlord
- Let to Buy available
- Top slicing of personal and portfolio income on BTL Core only

LARGE PORTFOLIO ➡

- Our maximum lending limit to an individual (or joint applicants) is £2m combined across Residential and Buy to Let mortgages (inclusive of fees)
- Landlord clients are permitted to hold a total of 20 mortgaged properties, with a maximum total borrowing limit of £5m (including the subject property coming to Kensington). This applies to mortgages on buy to let properties that are owned solely, jointly by applicants or through Limited Companies.
- No Business Plan required
- Available on BTL Core and BTL Prime credit criteria

LIMITED COMPANY ➡

- Available on ALL Buy to Let products
- Maximum 4 directors with 100% shareholding
- Deposit via Directors loan or gift acceptable. Intercompany Loans considered where directorship/shareholdings are identical
- Assessed as a separate entity for affordability rules. Available on all products

#KENSINGTONDIFFERENCE

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- No upfront Application fees

BUY TO LET PRIME



We've expanded our BTL offering to provide greater affordability for your landlord clients requiring a simple income ratio proposition that doesn't need to rely on additional personal or portfolio income.

PRODUCT OVERVIEW

EKO REWARD MORTGAGE ➡

- Lower rates for clients purchasing or remortgaging properties rated A, B or C for energy efficiency

TRACKER MORTGAGE ➡

- Another solution to help your clients
- Variable rate Tracker
- Low ERC's: 1% during incentive period
- Available on BTL Core credit criteria

HMO/MUB ➡

- HMO: Minimum valuation only £100,000 on BTL Core or £150,000 on BTL Prime
- MUB: Minimum 30 sqm & minimum value of £50,000 per unit
- Not available in Northern Ireland
- Available on BTL Core and BTL Prime credit criteria

Subject to product availability

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RESIDENTIAL CREDIT HISTORY

Criteria	Select	Core	Resi 12	Resi 6
Ranges	Select Residential, eKo, Tracker, Hero, Professionals, Shared Ownership, Own New Rate Reducer	Core Residential, Help to Buy Remortgage, Help to Buy Wales, Right to Buy	Resi 12	Resi 6
Defaults acceptable (if older than)	36 months No limit on number or value	24 months No limit on number or value	0 in 12 months 1 in last 24 months Max of £1,500	0 in 6 months 1 in last 24 months Max of £1,500
Secured loan / rent arrears acceptable (if older than)	36 months	24 months	0 in 12 months. Worst status 1 in 24 months	0 in 3 months. Worst status 1 in 24 months
CCJs (unsatisfied CCJ's will be accepted at the underwriters discretion)	36 months. 72 months for loans over 90% LTV. No limit on number or value	24 months No limit on number or value	0 in 12 months (registered) 1 in last 24 months. Max of £1,000	0 in 6 months (registered) 1 in last 24 months. Max of £1,000
Unsecured credit arrears acceptable if accounts now up to date	Max status of 2 in last 12 months	Max status of 2 in last 12 months	Max status of 2 in last 12 months	No max status. Last 6 months of payments must have been made
Debt management plans (DMPs) acceptable with a track record of	12 months	12 months	12 months	12 months
No payday loans, taken out within the last	12 months	12 months	12 months	6 months

Important bankruptcy update: We can accept customers that have not been, in last 6 years, subject to proceedings for Bankruptcy/Sequestration or an Individual Voluntary Arrangement (IVA) / Protected Trust Deed and/or Debt Arrangement Scheme (DAS) and must be satisfied/discharged and no longer showing on credit bureau.

Communication/Insurance/Bank Account and utility defaults: We don't take into account Communication/Insurance defaults. Utility defaults cannot exceed £250 per application. Bank Account defaults/arrears subject to underwriter discretion.

Contact us via:



0800 111 020

Option 1 and 2 for Sales support
Option 3 for pre-offer (app submitted)
Option 4 for post offer



broker.queries@kensingtonmortgages.co.uk



Webchat via Kensington Digital Assistant

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BUY TO LET CREDIT HISTORY

Criteria	Prime	Core
Ranges	Limited Company, eKo, HMO/MUB	Limited Company, HMO/MUB, Tracker
Minimum property value	£150,000	£100,000
Defaults acceptable (if older than)	36 months	24 months
Secured loan / rent arrears acceptable (if older than)	36 months	24 months
CCJs (unsatisfied CCJ's will be accepted at the underwriters discretion)	72 months	24 months
Unsecured credit arrears acceptable if accounts now up to date	None in last 12 months	Max status of 2 in last 12 months
Debt management plans (DMPs) acceptable with a track record of	Cannot actively be in a DMP, must have been closed over 12 months ago	12 months
No payday loans, taken out within the last	12 months and cannot actively be in a payday loan	12 months

Important bankruptcy update: We can accept customers that have not been, in last 6 years, subject to proceedings for Bankruptcy/Sequestration or an Individual Voluntary Arrangement (IVA) / Protected Trust Deed and/or Debt Arrangement Scheme (DAS) and must be satisfied/discharged and no longer showing on credit bureau.

Communication/Insurance/Bank account and utility defaults: **BTL Core:** We don't take into account Communication/ Insurance defaults. Utility defaults cannot exceed £250 per application. Bank Account defaults/ arrears subject to underwriter discretion.

BTL Prime: We don't take into account Communication/ Insurance defaults. Utility defaults cannot exceed £250 per application. However, if any default in respect of Communication/Insurance/Utility have resulted in unauthorised overdrafts or bounced DDM/Cheques on the Bank Account the case will be declined. Bank account defaults/arrears will not be accepted.

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